



Food Storage and Organizational Products Distributor/Retailer

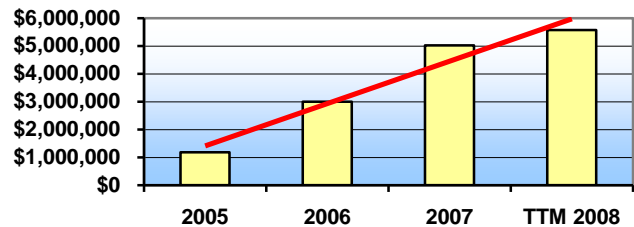
Offering #: 1190
Location: Western U.S.
Reason for Sale: Other Business Interest

Business Type: Organizational Products
Structure: LLC
Management: Remaining

Acquisition Highlights:

- **Patent Pending Technology**
- **Strong Growth**
- **Recession Proof**
- **Top Name Customers (Retailers)**
- **Diversified Sales Channels**

Revenue Summary



Business Synopsis: United M&A offering #1190 (the Company) sells its own patent pending food storage and organizational products through direct sellers, special events, retailers such as Wal-Mart and Costco, and its extensive proprietary website. In addition, the Company sells complementary consumables which generate fast growing recurring revenue. The nature of the Company's products has allowed the Company to grow when the economy is good and excel when the economy is poor, creating a recession proof business. Company products are manufactured in the region, allowing the Company to operate a just-in-time inventory system. Certain products are shipped directly from the manufacturer to the customer. The end users of Company products are typically women and are in the middle to upper income level. Company expansion plans include modifying its product line to enter the commercial market by the end of 2008. Commercial targets include: restaurants, schools, hospitals, cafeterias and pet stores. The Company markets its products through several mediums. Market mediums include: internet, television, circular ads, email, electronic newsletters and magazines. In addition, the Company has created a unique and interactive culture with its clients using a Company blog, monthly newsletters, and product usage tips and ideas on the website. The Company was founded in 2005. TTM July 2008 sales are \$5.6 million. The Company has a 61% profit margin on its mainstay product which is currently patent pending. Operations are scalable with opportunities existing to expand into various markets. Offering #1190 is a business opportunity for an acquirer that has experience in manufacturing and distribution to a large segment of the population comprised of health conscious and conservative consumers.

Financial History: *(all in USD)*

Year	2006	2007	TTM 2008
Revenue	2,997,128	5,018,323	5,573,007
Gross Profit	1,282,345	2,714,510	3,141,930
Adjusted Expenses	800,542	1,435,920	1,792,096
Adjusted EBITDA	\$481,803	\$1,278,590	\$1,349,834

Source: Internal Financial Statements.

For Further Information Contact:

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